

## WORKSHEET 07 · CHAPTER 07 · CAPITAL REQUIREMENTS AND RUNWAY

# Capital Requirements Calculator

Print, complete by hand, or use as a working review sheet.

**Instructions**

Replace optimistic estimation with arithmetic. Complete each module and total the result.

**Module 1: Build-Out and Hard Costs****Construction and renovation****Kitchen equipment and installation****FF&E****Bar equipment and glassware****Signage****Technology hardware****Subtotal Hard Costs****Module 2: Soft Costs and Pre-Opening**

Architecture/design fees
Legal and licensing fees
Pre-opening payroll
Training costs
Initial inventory
Pre-opening marketing
Insurance deposits
Software subscriptions
Menu design/printing

Uniforms

Subtotal Soft Costs

## Modules 3-5

<b>Working Capital Reserve</b>
Monthly operating cost x 6 months.

<b>Contingency</b>
Hard costs x 10-25%.

<b>Total Capital Required</b>
Hard costs + soft costs + working capital + contingency.

<b>Dynamic Runway Check</b>
How many months does this capital sustain before revenue must cover operating costs?